



Healthcare Workers' Compensation

Programs and Specialty Markets
Professional Underwriting Services
Expert Claims Administration

Target Industry Segments

- Adult Day Care
- Assisted Living
- Counseling
- Home Health Services
- Hospitals
- Nursing Homes
- Physical Therapy
- Respite Care
- Skilled Nursing

Associated Insurance Administrators (AIA) is a regional insurance wholesaler and specialty program manager providing independent insurance agents access to Workers' Compensation coverage for challenging and complex exposures. Our #1 priority is to develop an exceptional relationship with our business partners through professional underwriting services and expert claims management.

WWW.AIAMGA.COM | QUOTES@AIAMGA.COM

AIA WC PROGRAM

Highlights

- AM Best "A++, XV" rated carrier
- Available in AL, GA, KY, MS, NC, SC, TN
- Competitive commission rates
- Integrated claims management by Associated Claims Administrators
- Payment options include installment bill and monthly reporting
- No minimum premium -- target WC premium is \$25K to \$250K
- Ask your underwriter about our Risk Management Services

Underwriting Requirements*

- Minimum of 3 years in business or equivalent management experience
- If no prior coverage, no less than 5% scheduled debit 1st year
- Undeveloped loss ratio of 50% or lower current and prior 2 years
- Experience rated accounts up to 1.40 modification factor
- Governing class code Hazard Group A, B, C, D, and/or E

*some state exceptions may apply

SPECIALTY MARKETS

- AM Best "A-, XI" or better rated carriers
- Available in all 50 states
- Ask your underwriter about commission structure and payment options
- Minimum \$10,000 WC premium with no max
- Risk Management Services including loss control services and claims management reports

SUBMISSION REQUIREMENTS

- ACORD Application
- Supplemental applications as required by underwriting
- Experience rating worksheet
- Premium (if available) for preceding 3 years
- 5-year currently valued loss runs including claim descriptions
- First agent submitting complete request is protected
- Email submissions to quotes@aiamga.com



**For more
information,
please contact:**

Lisa Blackmon

Senior Underwriter
334-387-3373
lblackmon@aiamga.com

Michelle Callahan

Underwriter
334-387-3369
mcallahan@aiamga.com



AIA Work Comp

4138 Carmichael Rd
Montgomery, AL 36106

**800-981-4242
334-279-7600**